

2018 Commercial & Industrial Incentive Guide

Visit michigan-energy.org for application forms and complete incentive details.

C&I Prescriptive Non-Lighting Incentives

MEASURE	INCENTIVE
HVAC	
Split System and Packaged Air Conditioning and Air Source Heat Pumps (including Rooftop Units)*	\$10 per ton
Air and Water Cooled Electric Chillers - HVAC Only *	\$20 per ton
Electric Chiller tune-up	\$6 to \$12 per ton
ECM Motor on Furnace Fan*	\$200 per fan motor
VARIABLE FREQUENCY DRIVES	
Variable Frequency Drives for Electric Motors**	\$20 to \$60 per horsepower
FOODSERVICE, GROCERY, COMMERCIAL REFRIGERATION AND MISCELLANEOUS	
Vending Machine Controls for Cold Beverage Machines*	\$65 per machine controlled
Vending Machine Controls for Snack Machines*	\$30 per machine controlled
ENERGY STAR® Commercial Solid Door or Glass Door Refrigerator or Freezer*	\$75 to \$225 per unit
ENERGY STAR Ice Machines*	\$150 to \$500 per unit
Pre-Rinse Sprayers ≤ 1.6 gpm (electric water heating required)*	\$50 per sprayer
ENERGY STAR Commercial Dishwasher*	Apply for Custom Incentive
LED Lighting in Reach-in Vertical Freezer or Cooler Cases with Doors*	\$45 per door
LED Lighting in Horizontal Freezer or Cooler Cases*	\$11.25 per linear ft
Occupancy Sensors for LED Lighting in Reach-in Cases*	\$15 per door
Walk-in or Reach-in Cooler/Freezer ECM Evaporator Fan Motor**	\$40 to \$80 per motor
Evaporator Fan Demand Controls for Walk-in Cooler/Freezer	\$40 to \$120 per controller
Strip Curtain for Walk-in Cooler/Freezer	\$4.50 to \$15 per ft ²
Night Cover for Open Refrigerated Grocery Display*	\$10 per linear ft
Anti-Sweat Heater Controls	\$100 per door controlled
Floating Head Pressure Control	\$80 per ton
ENERGY STAR Steam Cookers 3-6 Pan*	\$1000 to \$1750 per unit
ENERGY STAR Hot Holding Cabinets*	\$300 to \$600 per unit
ENERGY STAR Fryers and Griddles*	\$200 to \$225 per unit
ENERGY STAR Convection Ovens*	\$300 per cavity
Combination Oven/Steamer (electric only)	\$1500 per oven
Hotel Guest Room Energy Management*	\$20 to \$70 per guestroom
PC Network Energy Management Software*	\$9 per PC controlled
INDUSTRIAL PROCESS EQUIPMENT	
Compressed Air Engineered Nozzle for Blow-off*	\$100 per nozzle
Barrel Insulation Wraps for Plastic Injection Molding or Extrusion Machine	\$100 per ft ²

* Measure eligible for new construction projects ** Limited eligibility for new construction projects

C&I Prescriptive Lighting Incentives

MEASURE/EQUIPMENT TYPE	INCENTIVE
INCANDESCENT, HALOGEN AND CFL REPLACEMENTS	
ENERGY STAR LED MR16 Lamp*	\$4 per lamp
ENERGY STAR LED Candelabra or Globe Lamp*	\$5 per lamp
ENERGY STAR LED A-Lamp (standard incandescent shape), replacing 50-100W	\$5 per lamp
ENERGY STAR LED PAR Lamp*	\$5 per lamp
ENERGY STAR LED Downlight Fixture	\$14 per fixture
ENERGY STAR LED Replacing CFL*	\$1 per lamp
HIGH BAY LIGHTING	\$0.30 per Watt reduced
FLUORESCENT/TLED RELAMPING	
Fluorescent Relamping: Reduced Watt T8 Lamp, 25W or 28W	\$0.75 per lamp
Fluorescent Relamping: TLED Tube (DLC® listed LEDs required)	\$1.75* to \$10 per tube
FLUORESCENT/TLED DELAMPING	
Fluorescent Delamping (T8 4' / T12 4' / T12 8') (per lamp removed)	\$4 / \$5 / \$10
MISCELLANEOUS LIGHTING EQUIPMENT	
LED Exit Sign	\$12.50 per sign
Occupancy Sensor	\$20 to \$50 per sensor
Occupancy and Daylight Sensor	\$35 to \$70 per sensor
Automated Central Lighting Control	\$0.06 per ft ²
LED Troffer, Surface Mount, or Suspended Linear Fixture (DLC listed LEDs required)*	\$0.25 per Watt reduced
Outdoor Dusk-to-Dawn Fluorescent, LED, or Induction Lighting (DLC listed LEDs recommended)*	\$0.30 per Watt reduced
Indoor Parking Garage Lighting, LED or Induction (DLC listed LEDs recommended)*	\$0.60 per Watt reduced
Outdoor Illuminated Sign Lighting (only for signs illuminated 24 hrs/day)*	\$0.60 per Watt reduced

* Measure eligible for new construction projects

C&I Prescriptive Compressed Air Incentives

MEASURE	INCENTIVE
COMPRESSED AIR	
Variable Speed Air Compressor*	\$90 per horsepower
Refrigerated Cycling Compressed Air Dryer Replacing Non-cycling*	\$0.40 to \$1.00 per SCFM
Zero Loss Condensate Drain*	\$50 per drain
Air Compressor Outdoor Air Intake*	\$4 per horsepower
Refrigerated Compressed Air Dryer Replacing Desiccant	\$3.50 per SCFM
Heat-of-Compression Air Dryer Replacing Desiccant*	\$3.50 per SCFM
Heated Desiccant Compressed Air Dryer*	\$2.50 per SCFM
Blower Purge Desiccant Air Dryer*	\$3.50 per SCFM
Compressed Air Leak Audit and Leak Reduction	\$10 per horsepower

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C&I Prescriptive Agribusiness Incentives

MEASURE	INCENTIVE
AGRIBUSINESS EQUIPMENT	
Timer for Engine Block Heater*	\$20 per unit
Low-energy Livestock Waterer or Fountain*	\$100 per unit
Heat Recovery Tank (no heating element)*	\$500 per unit
Variable Speed Controller for Milk Vacuum Pump*	\$50 per horsepower
Milk Pre-Cooler Heat Exchanger*	\$500 per unit or \$0.10 per lb milk/day, whichever is higher
Variable Speed Milk Pump with EXISTING Milk Pre-Cooler	\$500 per unit or \$0.05 per lb milk/day, whichever is higher
Variable Speed Milk Pump with NEW Milk Pre-Cooler*	\$750 per unit or \$0.07 per lb milk/day, whichever is higher
Scroll Compressor for Dairy Refrigeration	\$250 or \$0.04 per lb milk/day, whichever is higher
Exhaust Fan or Circulation Fan*	\$50 to \$100 per fan
High Volume Low Speed Fan (HVLS)*	\$350 to \$750 per fan
Fan Thermostat Controls*	\$100 per fan controlled
Variable Speed Drive on Agricultural or Golf Course Irrigation Pump*	\$20 per horsepower
Variable Speed Drive on Agricultural Pump or Fan (non-irrigation)*	\$30 to \$60 per horsepower
Grain Storage Temperature & Moisture Management Controller*	\$30 per fan horsepower
LED Grow Light*	\$0.35 per Watt reduced
Poultry LED Light*	\$0.40 per Watt reduced
Dairy Refrigeration Tune-up	\$150 per system or \$0.015 per lb milk/day, whichever is higher
Long-Day Lighting System Retrofit for Livestock Barn	Apply for Custom Incentive
Farm Energy Audit (paid after recommended upgrades are implemented)	\$500 per farm

C&I Custom Incentives

MEASURE	INCENTIVE
Custom incentives are available for the installation of unique energy-efficient equipment at your business or farm. This allows for incentives that may not fit into the standard prescriptive measures that can be tailored to meet the needs of business-specific operations and processes. Custom incentives are based on the annual energy savings (kWh/yr) forecasted. See application form for details. Pre-approval is strongly encouraged.	\$0.06 per annual kWh savings (projected) or 75% of the project cost, whichever is lower*

* Measure eligible for new construction projects

Incentive amounts may not exceed 75% of project cost unless otherwise indicated. Annual incentive caps per customer/member apply.

Energy Optimization

Utilities participating in the Energy Optimization Commercial & Industrial Program include:



Cloverland
ELECTRIC COOPERATIVE

DAGGETT
ELECTRIC



Tri-County Electric
Cooperative



MEC
MIDWEST ENERGY & COMMUNICATIONS



michigan-energy.org 877.296.4319

Energy Optimization Programs and incentives are applicable to Michigan electric service locations only. Other restrictions may apply. For a complete list of participating providers, visit michigan-energy.org.